#### **CLIENT TESTIMONIALS**

### Jeff (Colorado Association of Realtors

"I've been monitoring emails throughout the Christmas holidays and was thinking – this poor woman never rest. Heck, I received one from Debbie last night after 7pm my time, and once again, I thought to myself, someone needs to have mercy on this woman. In all seriousness though- you have been a trooper. You are nothing short of dedicated and professional in my eyes, with a strong commitment to this program and the relationship between your firm and CAR. There is not a doubt in my mind that you are providing the inquiring members with excellent services as you are relentless in your requests to me.;-.

### Chuck (Colorado Client)

"I have been conducting business with Williams Underwriting since 2010 and have always found them to provide quality service. Every aspect of their service has been above reproach and every member of their staff has been competent, courteous, professional, and fair. They have always gone out of their way to be accommodating to our needs and answer our questions and requests promptly. It makes a pleasant change to deal with a company that takes pride in providing a first class service. I would certainly recommend them to anyone in need of their services.

Looking forward to continuing to do business together for many years."

## Kevin (Colorado Association of Realtors)

"Hello T, Thank you soooo much for your card. It truly is a pleasure working with you and WUG. I am so thankful to work with someone like you. You have been great to work with, talk with, and we have done some great things. I am glad that our members are using (WUG) and I never hear any complaints.

I look forward to things returning to some form of normalcy and getting to do more things together whether it is marketing, videos, or exhibitor booths.

Reach out anytime, and again, thank you again for that card. Made my whole week!"

#### **Chad Colorado Client**

We have had our Errors & Omissions insurance through Williams Underwriting Group since 1998. Although the underwriter has not been the same throughout this time, we have experienced no disruptions thanks largely to Williams Underwriting Group.

We feel that Williams excels at customer service. They diligently work with us to ensure that all our brokers have coverage by providing us a list of those brokers who have not purchased coverage by the end of the year so we can ensure that our brokers purchase it prior to the deadline alleviating the risk of a gap in coverage. Because we are a large brokerage (850 plus realtors in 24 offices), we have numerous brokers with REO, Fannie Mae and Freddie Mac listing agreements which require updated certificates before the renewal certificates are mailed out. A phone call or email from us is all it takes to procure a certificate for such requirements. Lastly, Williams Underwriting Group is hands on in communications with the underwriter on claims or coverage questions we might have.

Each year we perform a comparison of all errors & omission insurance products when they're rolled out. Usually, the Colorado Real Estate endorsed product is slightly less expensive but when the comparison is made, we always make the decision to stay with Williams because the product is, in our opinion, better. That coupled with the service we receive makes the decision an easy one. Based on our experience over the past 22 years, we highly endorse Williams Underwriting Group for errors and omissions insurance."

# Brenda (Colorado Client)

We have had our Errors & Omissions Insurance with Williams Underwriting Group since 1985.

They have always gone out of their way to accommodate our needs and answer our questions promptly. We feel that the company excels at customer service.

We continually choose to renew our E&O Insurance with Williams because we have received outstanding service through the past several years.

We would strongly recommend them to other companies in need of their services.

Thank you!